



List with us
Work with us
Grow with us



Mallette-Goring Inc.
REAL ESTATE BROKERAGE

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mallettegoring.com

Corporate Profile



Why Choose Us?

Mallette-Goring is Northern Ontario's premiere full-service Commercial & Investment Brokerage, providing bilingual service to clients since 1977. The firm's extensive service offering is focused on supporting Investors, Corporate Tenants, and Commercial Landlords across Greater Sudbury and the north.

With a combined 100+ years of industry experience, a 7000+ contact database, and detailed market analysis, our team takes pride in helping every client achieve their goals.

Clients range from institutional investors and REITs to small investors, public sector, not-for-profit orgs and corporate/small businesses.

Experienced & Connected

Our team acts as referring office and local representation for national and international firms such as Cushman & Wakefield, CBRE, Colliers, Avison Young, JLL, etc. on a variety of client mandates including Office, Retail, Restaurant, Industrial, and Multi-Unit Residential Investment.

Several of our team members are local "home-grown" brokers/agents who are well-connected, care about our community, and are actively involved in the local development landscape. Our team has representation on the Greater Sudbury Chamber of Commerce, Downtown Sudbury BIA, Sudbury Real Estate Board, Development Liaison Advisory Committee, and other local boards/committees.



Market Analysis

We analyze the market to understand how best to set you up for success.



Showing Management

Our team coordinates timely showings and listens to feedback to find you the right fit.



Closing Deals

We manage and advise you on your transaction from start through to completion.

Specialties & Areas of Focus



Greater Sudbury's go-to source for Commercial Leasing, Investment and Sales expertise since 1977.



Firm Specialties

- ▶ Tenant representation
- ▶ Corporate relocation
- ▶ Acquisition & disposition advisement
- ▶ Market analysis & strategic advisement
- ▶ Asset valuation analysis
- ▶ Lease renewal and restructuring

We've got you covered

Through our team and partners our firm also supports a range of other mandates including Development & Project Management, corporate restructuring, portfolio disposition, estate planning, and Power of Sale.



Innovation

Collaborating to introduce new ideas, services, and opportunities to our clients and community.



Consultation

Public and private sector consulting to provide market analysis and investment / development support.



Solutions

Lease restructuring, financing, rezoning, sublease/assignment, gov't requirements, lease buy-out negotiations, and more.



Our Service Offerings

**MGRE
Gold**

**MGRE
Nickel**

**MGRE
Copper**

**Other
Firms**

**Self-
Represented**

Online Presence

Realtor.ca (MLS) Listing	✓	✓	✓	✓	✗
Mallettegoring.com Listing	✓	✓	✓	✗	✗
Point2Homes Listing	✓	✓	✗	✗	✗
CoStar Listing (Sellers)	✓	✓	✗	✗	✗
Social Media Posting	✓	✓	✗	✓	✗
Email Campaign	✓	✗	✗	✗	✗

People Power

Representing your best interests	✓	✓	✓	✓	✓
Showings with Brokerage Agents	✓	✓	✓	✓	✗
Access to our 5700+ person database	✓	✓	✗	✗	✗
Experienced Negotiation	✓	✓	✓	✓	✗

Setting you up for Success

Market Survey to Support Pricing	✓	✓	✗	✗	✗
2 hours of Development Consulting (\$246+HST Value)	✓	✓	✗	✗	✗
Signage On-Site	✓	✓	✗	✓	✗
Professional Photography	✓	✓	✗	✓	✗
Drone Photography	✓	✓	✗	✗	✗
LiDAR Floor Plans	✓	✓	✗	✗	✗
Lease Review & Comments	✓	✓	✗	✗	✗
Promotional Video Production	✓	✗	✗	✗	✗
Paid YouTube Promotion	✓	✗	✗	✗	✗
Paid Social Media Promotion	✓	✗	✗	✗	✗
Matterport Virtual Tour	✓	✗	✗	✗	✗
Promotional Brochure (PDF)	✓	✗	✗	✗	✗



Meet your Team

Discover the Professionals Behind Your Success



Chris Tammi
Director & Broker of Record



Jim Gainer
Broker



Christine Rochon
Operations Manager



Geoff McCausland
Development & Project Manager



Justin Muzzatti
Sales Representative



Craig Grillanda
Sales Representative

Recent Mandates

Seller & Landlord

LEASED



Commercial and Office Buildings

From the South End to New Sudbury and Coniston to Levack, our team has been representing landlords for nearly 50 years. Recent lease mandates include 888 Regent, 128 Pine, 885 Regent and 121 Larch.



Plazas and Mall Spaces

Recently leased a newly built plaza at 1545 Regent, a retail/office plaza at 410 Falconbridge, and units at 2140 Regent, 1400 Kingsway, 1191 Lansing, 1984 Regent, 2141 Lasalle, 754 Falconbridge, and 555 Barrydowne.

SOLD



Commercial Sales

Recently sold a downtown office building at 120 Larch to an owner/user, a commercial plaza at 555 Barrydowne and 428-436 Westmount to an investor, and buildings at 185-227 Lorne, 83 Cedar, and .



Industrial Sales

We've recently sold industrial development land on Westhill and Duhamel, an industrial property at 2892 White Ave to an Investor, and properties at 2811-2831 Belisle, 3161 Herold, and 348 Birch's in North Bay.

MULTI-RES



Focus on residential investments

Our firm represents a range of landlords & land owners. Recent sales include 64 acres of subdivision development land at 0 Phil in Naughton, & apartment buildings at 344 Wellington, 608 Pine, and 1182 Cardinal.

NEW BUILDS



Fully-Leased before the paint is dry

We have executed leases with record per square foot rates and nearly 100% occupancy at new industrial builds at 935 Cambrian Heights and 3161 Herold, and a new commercial build at 965 Cambrian Heights.



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